

SIYIN CHEN • 陈思吟

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ACADEMIC POSITION

Assistant Professor of Management 2023—
The Hong Kong University of Science and Technology

EDUCATION

Ph.D. in Organizational Behaviour and Human Resource Management 2023
Rotman School of Management, University of Toronto

PUBLICATIONS (†research assistant when project started)

Chen, S. & Yan, Q.† “We’re not handling cases, we’re shaping lives”: How lawyers preserve professional authority and advance social responsibility via moral identity-based client persuasion. *Forthcoming at Academy of Management Journal*

Chen, S., Christianson, M., & Zhong, C.B. (2025). Art for whose sake? Managing professional autonomy and empowered clients in the Porcelain Capital of China.

Administrative Science Quarterly [Article] [Rotman Insights] [HKUST BizTalk]

- [Winner](#) - ASQ Dissertation Award 2026
- [Finalist](#) - INFORMS Dissertation Proposal Competition 2022
- [Winner](#) - EGOS Best Student Paper 2021
- [Winner](#) - IACMR Dissertation Award 2021

Chen, S., Ruttan, R., & Feinberg, M. (2023). Collective transcendence beliefs shape the sacredness of objects: The case of art. *Journal of Personality and Social Psychology* [Article] [Data] [Transparent Replication] [Rotman Insights]

UNDER REVIEW

Chen, S. Scaling access to professional services [Title disguised]. *Under Review*

IN PROGRESS

Theorizing sexualized *Ca Bian* market

“Grown-ups are ill, but children swallow the pill”

“My true love can wait, your takeouts can’t”

GRANTS

At HKUST

- Young Scientists Fund Category C (青年科学基金项目 C 类) from the National Natural Science Foundation of China (PI; 300,000 CNY)
- Strategic Fund for Futuristic Business Research from HKUST (PI; 1,120,000 HKD)
- Early Career Scheme from the Research Grants Council of Hong Kong (PI; 834,353 HKD)

At University of Toronto

- Clarkson Centre For Business Ethics Research Grant (PI; ~10,000 CAD)
- Michael Lee-Chin Family Institute for Corporate Citizenship Grant (PI; ~10,000 CAD)
- Behavioural Economics in Action Research Grant (PI; ~10,000 CAD)

PRESENTATIONS (selected)

“My True Love Can Wait, Your Takeouts Can’t”

- HKUST Management Research Day

“Grown-ups Are Ill, But Children Swallow the Pill”

- HKUST Management Research Day
- Academy of Management Annual Meeting

Theorizing Sexualized Ca Bian Markets

- Academy of Management Annual Meeting
- University of Macau, Department of Management and Marketing (invited)

Mental Health On Demand?

- Academy of Management Annual Meeting
- University of Macau, Department of Management and Marketing (invited)
- HKUST Management Research Day

“We’re Not Handling Cases, We’re Shaping Lives”

- Hong Kong Poly University Case-based Research Panel (invited)
- HKUST Management Research Day

Art For Whose Sake?

- IACMR Research Seminar Series (invited)
- Hong Kong Management Symposium
- Hong Kong Poly University Case-based Research Panel (invited)
- Yale School of Management (invited)
- London Business School (invited)
- Boston College Business School (invited)

- Arizona State Business School (invited)
- HKUST Business School (invited)
- Medici Summer School at MIT
- INFORMS Annual Meeting
- Academy of Management Annual Meeting
- East Coast Doctoral Conference
- Chicago Ethnography Conference
- European Group for Organizational Studies Colloquium
- Wharton People and Organizations Conference

Collective Transcendence Beliefs Shape the Sacredness of Objects

- Academy of Management Annual Meeting
- International Association for Conflict Management Conference
- Society for Personality and Social Psychology Convention

SERVICES

Ad Hoc Review

- *Administrative Science Quarterly*
- *Organization Science*

Public Service

- Honorary Consultant, Guangdong Mental Health Science Popularization Association