

Sayan SARKAR

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ACADEMIC APPOINTMENT

The Hong Kong University of Science & Technology (HKUST)
Assistant Professor of Management, July 2021-present

EDUCATION

London Business School, London, UK
PhD in Strategy & Entrepreneurship, 2021
Committee: Gary Dushnitsky, Olenka Kacperczyk, Donal Crilly

Indian Institute of Management, Ahmedabad, India
MBA, 2010
Ranked 2nd among 202,000 applicants.

Indian Institute of Technology, Kharagpur, India
B.S., Mechanical Engineering, 2007
Ranked top 0.4% among 173,000 applicants.

PUBLICATION

Dushnitsky, G., & Sarkar, S*. Here comes the sun: the impact of incidental contextual factors on entrepreneurial resource acquisition. *Academy of Management Journal*, (2022)

UNDER REVIEW/ WORKING PAPERS

Sarkar, S. [Social media response to entrepreneurial strategy]. *Under review at Organization Science*.

When do investors reward entrepreneurial adversity? (with Donal Crilly). *Manuscript preparation stage*.

The prodigal son: The negative consequences of liberalized access to finance on post-IPO innovation. *Data analysis stage*.

Does the sun cast a long shadow? Long-term consequences of short-term frictions in entrepreneurial finance (with Gary Dushnitsky) *Data analysis stage*.

TEACHING

Entrepreneurship & Innovation, 4th-year UG elective. HKUST, Spring 2021-
Overall rating: 4.3/5

GRANTS & AWARDS

Hong Kong **Research Grants Council (RGC)** grant 2022. \$81k
Hong Kong government Job Creation Scheme 2.0 grant 2021. \$95k
LBS Leadership Institute grant 2019. \$8k
LBS Institute of Innovation & Entrepreneurship grant x2 2018-19. \$24k
RADMA post-graduate student support x2. 2016-17. \$2k
IIM MBA tuition fee waiver, 2010
Government of India NTSE scholarship (1 of 500), 2001-17.

BEST-PAPER PROCEEDINGS & POPULAR PRESS

Sarkar, S., & Dushnitsky, G. (2023). Sun Cast A Long Shadow? The Long-Term Implications of Short-Term Frictions in Venture Investing. *AOM Best Paper Proceedings* (Vol. 2023, No. 1, p. 13403).

Need funds? Ask investors on a Sunny Day. Sydney Morning Herald. February 2021.

Dushnitsky, G., & Sarkar, S. (2018)*. Variance decomposing of accelerator and cohort effects among London startups. *AOM Best Paper Proceedings* (Vol. 2018, No. 1, p. 10522).

Houlder, D., Nandkishore, N., & Sarkar, S. (2018). Return of the dinosaurs. *London Business School Review*, 29(1), 46-49.

**Authors listed alphabetically and contributed equally*

SELECTED PRESENTATIONS

Central European University, Vienna 2022

London School of Economics, London 2022

Warwick Business School, Coventry 2022

HKUST BizTalk, Hong Kong 2021

Panelist for job market candidates pitching event, SMS 2021

Copenhagen Business School, 2020

The University of Hong Kong, 2020

Hong Kong Polytechnic University, 2020

City University of Hong Kong, 2020

INSEAD Doriot Entrepreneurship Conference 2018

3rd Entrepreneurial Finance Conference, Milan 2018

SERVICE

Organizer, AOM symposium on new venture scaling, 2023

Organizer, AOM symposium on entrepreneurial communication, 2023

PhD co-supervision: J Lu, HKUST 2023-

Undergraduate thesis supervision HKUST 2021-

Ad-hoc reviewer for SMJ, Organization Science, and Management Science

INDUSTRY EXPERIENCE

Sun Pharmaceutical Industries Ltd., Mumbai, India, 2013-2015.

Executive Assistant to CEO; PMO for the largest M&A deal ever in India's pharma industry

Tata Strategic Management Group, Mumbai, India, 2010-2013.

Senior and Associate Consultant

Amazon.com, Hyderabad, India, 2009.

Global Pathways leadership program intern

Tata Motors Ltd., India, 2007-2008

Assistant Manager for greenfield Tata Nano plant

REFERENCES

Available upon request