

Sayan Sarkar

Assistant Professor of Management, HKUST

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EMPLOYMENT **The Hong Kong University of Science and Technology**

Assistant Professor of Management, 2021-

EDUCATION **London Business School, UK**

PhD in Strategy & Entrepreneurship, 2021.

Master of Research, 2017.

Advisor: Gary Dushnitsky.

Indian Institute of Management, Ahmedabad, India.

MBA, 2010.

Indian Institute of Technology, Kharagpur, India.

Bachelor of Technology, Manufacturing Engineering, 2007.

INTERESTS Entrepreneurship; entrepreneurial finance; innovation management; investor behavior.

PUBLICATIONS Dushnitsky, G., & Sarkar, S. (2020).* Here comes the sun: the impact of incidental contextual factors on entrepreneurial resource acquisition. *Academy of Management Journal*, (ja).

Dushnitsky, G., & Sarkar, S. (2018)*. Variance decomposing of accelerator and cohort effects among London startups. In *Academy of Management Proceedings* (Vol. 2018, No. 1, p. 10522). Briarcliff Manor, NY 10510: Academy of Management.

Houlder, D., Nandkishore, N., & Sarkar, S. (2018). Return of the dinosaurs. *London Business School Review*, 29(1), 46-49.

**Authors listed alphabetically and contributed equally.*

WORKING PAPERS Strategy, investor disagreement on social media, and consequences for ventures going public.

The double-edged sword of increased access to finance and post-IPO innovation.

When the going gets tough, the tough get going: Implications of metaphorical agency for entrepreneurial resource acquisition. *With Donal Crilly*.

Long-term consequences of short-term imperfections in the venture financing landscape. *With Gary Dushnitsky*.

INVITED PRESENTATIONS
 AOM Annual Meeting, Boston, 2019.
 SMS Annual Conference, Minneapolis, 2019.
 DRUID Annual Conference, Copenhagen, 2019.
 AOM Annual Meeting, Chicago, 2018.
 SMS Annual Conference, Paris, 2019.
 DRUID Annual Conference, Copenhagen, 2018.
 INSEAD Doriot Entrepreneurship Conference, 2018.
 3rd Entrepreneurial Finance Conference, Politecnico Milan, 2018.
 Transatlantic Doctoral Conference, London Business School, 2018.
 Smith Entrepreneurship Research Conference, U Maryland, 2017.

AWARDS
 AOM Best Paper Proceedings. 2018.
 SMS Doctoral Consortium scholarship, 2018.
 LBS Institute of Innovation & Entrepreneurship grant. \$13K. 2018.
 LBS Leadership Institute grant. \$8K. 2018.
 Deloitte Institute of Innovation & Entrepreneurship grant. \$11K. 2017.
 RADMA post-graduate student support (two) grants \$2K. 2017, 2018.

TEACHING EXPERIENCE
 Core Strategy (Olenka Kacperczyk). Master's in management. 2018
 Seminar teaching for three streams totaling 85 students.
 Developing Strategies for Value Creation (Yiorgos Mylonadis). 2018, 2019.
 Facilitated two streams of executive participants.
 Business Strategy & Analytics (UCL, Anil Doshi). MSc in Management. 2018.
 Tutor for one stream of 60 students.
 Business Research Methods (UCL, Miha Stan). BSc in Management. 2019.
 Tutor for one stream of 140 students.

SERVICE
 Ad-hoc reviewer for Strategic Management Journal.
 Ad-hoc reviewer for Organization Science.
 LBS Strategy PhD student representative. 2017.

INDUSTRY EXPERIENCE
Sun Pharmaceutical Industries Ltd., Mumbai, India, 2013-2015.
 Executive Assistant to CEO; Mergers & Acquisitions.
Tata Strategic Management Group, Mumbai, India, 2010-2013.
 Senior and Associate Consultant.
Amazon.com, Hyderabad, India, 2009.
 Global operations leadership intern.
Tata Motors Ltd., Pune, India, 2007-2008.
 Assistant Manager, Production Planning for Nano car plant.

References available upon request.